A New Storytelling Era: Digital Work and Professional Identity in the North American Comic Book Industry

Ву

Troy Mayes

Thesis submitted for the degree of Doctor of
Philosophy in the Discipline of Media, The University
of Adelaide

January 2016

Table of Contents

	vii
Statement	ix
Acknowledgements	x
List of Figures	xi
Chapter One: Introduction	1
1.1 Introduction	1
1.2 Background and Context	2
1.3 Theoretical and Analytic Framework	13
1.4 Research Questions and Focus	15
1.5 Overview of the Methodology	17
1.6 Significance	18
1.7 Conclusion and Thesis Outline	20
Chapter 2 Theoretical Framework and Methodology	21
2.1 Introduction	21
2.1 Introduction	
	21
2.2 Theoretical and Analytical Framework	21
2.2 Theoretical and Analytical Framework	2122
2.2 Theoretical and Analytical Framework	212223
2.2 Theoretical and Analytical Framework	21232428
2.2 Theoretical and Analytical Framework 2.2.1 Technological Change 2.2.2 Comic Books and the Creative Industries 2.2.3 The Conditions of Creative Work 2.2.4 Comic Book Work	21232428
2.2 Theoretical and Analytical Framework 2.2.1 Technological Change. 2.2.2 Comic Books and the Creative Industries 2.2.3 The Conditions of Creative Work 2.2.4 Comic Book Work. 2.2.5 Work and Identity	2123242829
2.2 Theoretical and Analytical Framework 2.2.1 Technological Change	212324282932
2.2 Theoretical and Analytical Framework 2.2.1 Technological Change 2.2.2 Comic Books and the Creative Industries 2.2.3 The Conditions of Creative Work 2.2.4 Comic Book Work 2.2.5 Work and Identity 2.2.6 Managing Identity Tension 2.2.7 Discourse	21232428293234

2.3 Methodology	47
2.3.1 Introduction	47
2.3.2 Population of Interest	48
2.3.3 Ethical Considerations	51
2.3.4 Data Collection	53
2.4 Data Analysis	62
2.4.1 General Inductive Approach	62
2.5 Conclusion	67
Chapter 3 – Understanding Comic Book Production	69
3.1 Introduction	69
3.2 Print Industry Structure	69
3.2.1 Work-for-Hire	72
3.2.2 Diamond	77
3.2.3 Creator-Owned	80
3.3 Roles and the Production Process	84
3.3.1 The Editor	93
3.3.2 The Writer	96
3.3.3 The Penciller/Artist	98
3.3.4 The Inker	100
3.3.6 The Letterer	105
3.3.7 Simple vs. Complex Creative Production	106
3.4 Conclusion	112
Chapter 4 - Becoming a Comic Book Worker	114
4.1 Introduction	114
4.2 "Breaking In" and Survival Stories – The Narratives Drive Expectations	

	4.3 Motivations For Becoming A Creator	118	
	4.3.1 Love of Comics	118	
	4.3.2 Communicators	123	
	4.3.3 Comics As a Job	126	
	4.4 Education	131	
	4.5 Breaking In Experiences	141	
	4.5.1 Showing Work and Becoming Known	143	
	4.5.2 Social Capital and Networks	146	
	4.6 Surviving The Comic Book Industry	152	
	4.7 Conclusion	156	
С	Chapter 5 – The Digital Comic Book Industry	158	
	5.1 Introduction	158	
	5.2 The Print Industry Structure	159	
	5.3 Digital Industry Structure	160	
	5.4 A Chronology of Digital Comic Development	162	
	5.5 Industrial Transition Factors	169	
	5.5.1 Digital Piracy	169	
	5.5.2 Redistribution of Power	174	
	5.5.3 Resurgent Print Market?	179	
	5.6 Existing Publishers' Digital Strategies	182	
	5.7 New Publishers' Digital Strategies	192	
	5.8 Conclusion	201	
С	Chapter 6 Socialising Creators to Digital Comics through the		
R	Reactive and Relational Discourse	204	
	6.1 Introduction	204	

6.3 Discursive Framework	209
6.4 Reactive Discourse	211
6.5 Relational Discourse	215
6.6 Good Work	220
6.7 Digital Comics as Venture Labour	226
6.8 Audience Construction	232
6.9 Conclusion	238
Chapter 7 Socialisation of Tensions in Digital Production by	
Creators	239
7.1 Introduction	239
7.2 Pioneer Creators	240
7.3 The Political Economy of Socialisation	243
7.4 Digital Production Tools	247
7.5 New Digital Production	256
7.5.1 A Reconceptualisation of Time	257
7.5.2 A Stable Core	261
7.5.3 A Continuing Business Model	263
7.5.4 A Development of New Conventions	267
7.5.5 A Revitalisation of Older Practices	276
7.5.6 A Contract With The Audience	284
7.6 Conclusion	286
Chapter 8 Conclusion: Technological Change and the	
Management of Risk by Comics Creatives	288
Reference List	301
Appendices	361
Appendix A: Participant Information Sheet	362
Appendix B: Interview Consent Form	364

Appendix C: Complete List of Participants	.366
Appendix D: Conference Data List	.368
Appendix E.1: Original Interview Questions (Experienced creators)	.370
Appendix E.2: Original Interview Questions (New creators)	.371
Appendix F: Sample of Additional and Follow-up Questions	.373
Appendix G: Example of Coding Process	.374

Abstract

This thesis investigates how creative industries workers adapt to and influence the use of new digital technologies. It looks at how these technologies affect business models, content production and product distribution in the comics industry, and how these changes create uncertainty and risk for creative workers in this industry. It examines the strategies comics creators use to shape new industry structures and the status of digital comics within the wider industry, as well as their own identities as media industry workers.

The study uses data from interviews and historical documents to compare the experiences of editors, writers, pencillers, inkers, colourists, letterers and new digital workers who are creating content at two existing print publishers and two new digital companies to develop a theory of the creators' 'adaptation framework'. The adaptation framework recognises the influence of historically and culturally constructed discussions about what constitutes 'good work' in the comics industry and the influence this has on the adoption of new forms of digital technology for comics' production. Critical judgment and public validation of choices made regarding the use of digital technologies encourages creators to reframe their work identity and the content they produce.

This analytical framework highlights the availability of different professional identity categories, including a 'core' identity and guiding values, plus a supplementary 'pioneer' identity, which acknowledges the creative freedom offered by digital media. Creators also use discursive practices, such as 'reactive' and 'relational' positioning, to manage their identity in relation to the field of comics production and to distance their work from negative evaluations of digital comics derived from historical exemplars of what are now perceived to be 'poor works', and by extension poor work by the creator. Periods of change throw

into relief existing understandings held by workers and consumers of what constitutes a 'good' comic book. Early digital comics projects from the 1990s and 2000s influence creators' perceptions of whether digital technologies can produce such 'good works'.

Pioneers and early adopters take on the role of experts and advocates, engaging in the process of socialising the new discourses and practices into the broader field of comics production. The pioneer identity is correlated with the privitisation and individualisation of risk, whereby creators invest their human, social, and symbolic capital in projects that have uncertain outcomes in exchange for creatively challenging careers and potentially reputation-building work. The pioneers are open to change, but their previous print-based identity often provides stability to their core identity as creators capable of producing 'good work'. Creators rely on these identities to orient themselves in relation to the new norms, practices and routines of comic book work, engaging in identity management to manage the risk that their investment in skill development and time spent producing digital comics will not produce a return on investment measured through financial or social capital recognised in the industry. Adaptation to digital work forces aspects of the creator's identity to change, but their core understanding of who they are, what they do, and why they do it is still a valuable and sustaining element of their identity as a creative worker.

Keywords: Identity, comic books, creative work, digitisation, risk

Statement

I certify that this work contains no material which has been accepted for the award of any other degree or diploma in my name, in any university or other tertiary institution and, to the best of my knowledge and belief, contains no material previously published or written by another person, except where due reference has been made in the text. In addition, I certify that no part of this work will, in the future, be used in a submission in my name, for any other degree or diploma in any university or other tertiary institution without the prior approval of the University of Adelaide and where applicable, any partner institution responsible for the joint-award of this degree.

I give consent to this copy of my thesis, when deposited in the University Library, being made available for loan and photocopying, subject to the provisions of the Copyright Act 1968.

I also give permission for the digital version of my thesis to be made available on the web, via the University's digital research repository, the Library Search and also through web search engines, unless permission has been granted by the University to restrict access for a period of time.

Troy Kristoffer Aaron Mayes
Date

Acknowledgements

Firstly, I would like to thank my thesis supervisors Associate Professor Mike Wilmore and Doctor Sal Humphreys for all their feedback, guidance, and support during the course of this project. They saw the project go through much iteration to get where it is now and without their valuable time and help I would still be stuck on page one.

Thanks should also go to my family, especially my parents Melanie and Derek and my brothers Luke and Dylan. They were all there for me, even Luke all the way in Paris, and did not complain too much during the almost four years I spent alternately chained to my desk or pacing around the house. Also thanks to my friend and partner in PhD life Nasi for constantly being the one to force me out of the house for coffee and a chat about the perils of project reviews, chapter rewrites, and careers post-study.

I am also grateful for the love and support of my girlfriend Liz. You had to listen to me ramble on about the latest chapter or the next 'big idea' for almost four years. You kept me sane and you kept me focused, which was not an easy thing to do, and were always there to pick me up again when things got a little too overwhelming. I may be full, but the elephant is all gone now.

Ultimately, I would like to thank all of my participants for taking the time to answer my emails and meet with me to discuss the profession that they love. Without their involvement the thesis would suffer because their stories and experiences give the project life and prove that comic book workers have something to say.

List of Figures

Figure 1 Example of swipe-based storytelling in <i>The Eighth Seal</i> by	
writer James Tynion IV and artist Jeremy Rock	10
Figure 2 Cheque supplied to artist Dick Ayers in 1974 by Marvel	74
Figure 3 Breakdown of the print comic book production process	87
Figure 4 comiXology homepage with Marvel and DC tabs	178
Figure 5 Top search results for 'comics' in iPad app store	179
Figure 6 Completed sequence from Deadpool: The Gauntlet #3	217
Figure 7 Comparison between Character art and final Madefire build	254
Figure 8 Separated art layers from Houses of the Holy: Episode 2 in	
Photoshop before being imported into the Madefire tool	259
Figure 9 Marvel Infinite and Print Comic Script Comparison	277
Figure 10 Artist direction to Madefire Builders	282